CAREER PLAN AT-A-GLANCE

Revised September 2008

	Title Requirements					Career Plan Rewards								
	Personal Sales Volume	Personal Active Recruits	Downline Leaders	Group Sales	Organization Sales	Commission	Mgt. / Central Group Bonus	Leadership Bonus(es) L1	L2	L3	L4	Rank Advancement Bonus	Car Program	Europe Trip
Consultant	$300 in rolling 3 months					35% of sales $3,000+ 30% of sales $1,800 -$2,999 25% of sales $0 - $1,799						Jump Start & Fast Track Program		
Key Consultant (Qualified)	$300/ month	1 - 2					2% Mgt. Bonus							
Senior Consultant (Qualified)	$600/ month	3-4					3% Mgt. Bonus							
Group Leader (Qualified)	$900/ month	5		$3,000/ month			5% Group Bonus	5%				$250 OR $500 if w/in 4 months of start date		
Senior Group Leader (Qualified)	$900/ month	5	(2) 1st Line Group Ldrs.	$3,000/ month	$10,000/ month		5% Group Bonus	5%	2.5%			$750 OR $1,500 if w/in 6 months of becoming Group Leader		
Director (Qualified)	$900/ month	5	(4) 1st Line Group Ldrs. *and* (1) 2nd Line Group Ldr.	$3,000/ month	$25,000/ month		5% Group Bonus	5%	2.5%	1.5%		$1,500 OR $3,000 if w/in 12 months of becoming Sr. Group Leader	$400/ month	$4,000 value
Key Director (Qualified)	$900/ month	5	(6) 1st Line Group Ldrs. *and* (3) 2nd Line Group Ldrs.	$3,000/ month	$50,000/ month		5% Group Bonus	5%	2.5%	1.5%	1%	$2,500 OR $5,000 if w/in 12 months of becoming Director	$600/ month	
Senior Director (Qualified)	$900/ month	5	(8) 1st Line Group Ldrs. *and* (5) 2nd Line Group Ldrs.	$3,000/ month	$100,000/ month		5% Group Bonus	5%	2.5%	1.5%	1%	$5,000 OR $10,000 if w/in 12 months of becoming Key Director	$800/ month	

- Commissionable sales are based on retail value of commissionable products
- Group Bonus and Leadership Bonuses are based on commissionable sales
- A **qualified Consultant** is one who has submitted at least $1200 in commissionable sales in a single calendar month. Only qualified consultants can progress through the career plan.
- An **active Consultant** is one who has submitted at least $300 commissionable sales in a single month over the previous three-month period. A Consultant who does not meet the active requirements becomes inactive and any Consultants assigned to her become immediately and permanently assigned to her upline. To reactivate, a Consultant simply needs to submit $300 in commissionable sales in a single calendar month within 9 months of going inactive. After 9 months, an inactive Consultant would become active again only by signing a new Consultant Application & Agreement and purchasing a current starter kit.
- Monthly car stipend for a NEW BMW (purchased or leased) is given as long as appropriate Leadership Title is maintained and lease is valid. Consultant will be the leasee. Vehicle must display Touchstone Crystal name/logo.
- European Trip takes place once/year and will be organized by Touchstone Crystal. Only one trip will be awarded per Director